

PARAGUAY

Asunción

From March 11th to 13th 2026

Business mission of the France- Paraguay Business Council

Led by

Mr. Philippe Gautier
CEO of MEDEF International

Mr. Frédéric Schriqui
Director Americas of NGE

PROVISIONAL PROGRAM

Day 0 Tuesday March 10th

19:25 **Flight UX 1026 Paris - Asunción**

7:30 *Arrival in Asunción
Transfer to the Hub Hotel*

Day 1 Wednesday March 11th

11:30 *Transfer*

BRIEFING LUNCH with:

- **Mr. Stéphane Tabarié**, Head of the Regional Economic Service for the Southern Cone
- **Mr. Benoit Libourel**, President of the Franco-Paraguayan Chamber of Commerce

12:30 - 14:00

- Economic overview;
- Business environment and opportunities for French companies;

(Location: TBC)

14:00 *Transfer*

COLLECTIVE MEETING with REDIEX, National Investment Promotion Agency, in presence of:

14:30 - 15:30

- **Mr. Eduardo Gustale**, Deputy Minister of RADIEX
- Tax incentives framework;
- Maquila regime;
- Free trade zones;
- Priority projects in key sectors for the delegation

(English or Spanish with translation / Location: Ministry of Commerce and Industry TBC)

MINISTERIAL AUDIENCE with the Ministry of Commerce and Industry, in presence of:

15:30 - 16:30

- **Mr. Marco Riquelme**, Minister of Commerce and Industry
- **Mr. Javier Viveros**, Deputy Minister of Industry

(English or Spanish with translation / Location: Ministry of Commerce and Industry, TBC)

17:00

Transfer to the Hub Hotel

20:00

OPTIONAL DINER with the delegation

Day 2

Thursday March 12th

8:00

Transfer

TRANSPORT & ENERGY MEETINGS with the Ministry of Public Works and Communications, in presence of:

- **Ms. Claudia Centurión Rodríguez**, Minister of Public Works
- **Mr. Emiliano Fernández**, Vice-Minister of Transport
- **Mr. Mauricio Bejarano**, Vice-Minister of Mines and Energy

And the main actors in both sectors:

Energy

8:30 - 12:30

- **Mr. Félix Eladio Sosa Giménez**, President of Administración Nacional de Electricidad (ANDE)
- **Mr. Don Luis Federico Benítez Cuevas**, Executive Director of Entidad Binacional Yacyretá (EBY)
- **Mr. Justo Aricio Zacarías**, Executive Director of Itaipú Binacional

Transport

- **Mr. Facundo Salinas Aguirre**, President of Ferrocarriles del Paraguay (FEPASA)

(English or Spanish with translation / Location: Ministry of Public Works, TBC)

12:30

Transfer

BUSINESS LUNCH with:

13:00 - 14:30

- **Mr. Pierre-Christian Soccoja**, Ambassador of France to Paraguay
- **Mr. Stéphane Tabarié**, Head of the Regional Economic Service for the Southern Cone
- **Mr. Benoit Libourel**, President of the Chamber of Commerce
- **Marie-Pierre Bourzai**, Head of the Latin American department of AFD

- Political and macroeconomic overview;
 - France-Paraguay bilateral priorities
 - Support mechanisms for French companies
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- AFD's project portfolio and its positioning among multilateral donors.

(Location: Ambassador's Residence)

15:00 Transfer

15:30 – 17:00 **MINISTERIAL AUDIENCE** with the Ministry of Economy and Finance, in presence of:

- **Mr. Carlos Gustavo Fernández Valdovinos**, Minister of Economy and Finance

(English or Spanish with translation / Location: Ministry of Economy and Finance, TBC)

17:00 Transfer to the Hub Hotel

18:30 Transfer to the Ambassador's residence

19:00 **COCKTAIL RECEPTION AT THE AMBASSADOR'S RESIDENCE**

(Location: Ambassador's residence)

Day 3 **Friday March 13th**

8:30 Transfer

COLLECTIVE MEETING with the Industrial Union of Paraguay (UIP), in presence of:

- **Mr. Enrique Duarte**, President
- **Mr. Gerardo Garica**, Vice President
- Members of the Board of Directors

8:30 – 9:30

- Partnership between French and Paraguayan companies
- French investments in the Paraguay's industrial sector
- Key areas of collaboration

(English or Spanish with translation / Location: UIP headquarters)

NETWORKING SESSIONS, in presence of :

- 9:30 – 11:00**
- Paraguayan companies
 - Sectorial associations
 - Data centers
 - Other
- Matchmaking by sector (energy, transport/mobility, health, finance...)
 - Informal exchanges, partnership opportunities

(English or Spanish with translation / Location: IUP headquarters)

11:00 Transfer

11:30 – 12:30 **MINSTERIAL AUDIENCE** with:

- **Mr. Santiago Pena**, President of the Republic of Paraguay

(English or Spanish with translation / Location: Palacio de los Lopez, TBC)

12:30 - 13:30 **QUICK LUNCH**
(Location: TBC)

13:30 Transfer

COLLECTIVE MEETING with:

14:00 - 15:00 • **Mr. Carlos Carvalho Spalding**, President of the Central Bank of Paraguay

(English or Spanish with translation / Location: Headquarters Central Bank, TBC)

15:00 Transfer

COLLECTIVE MEETING with the Inter-American Development Bank (IDB)

15:30 - 17:30

- IDB's project portfolio and priorities
- Concrete opportunities for collaboration and investment solutions in the region
- Focus on the program "BID for the Americas"
- Discussion with high level representatives from IDB Invest

(English or Spanish with translation / Location: District CONMEBOL - Luque - Grand Asunción - Paraguay)

17:30 Transfer to the Hub Hotel

20:00 **OPTIONAL DINER** with the delegation

Day 4 **Saturday March 14th**

10:30 Airport transfer

13:50 **Flight UX24- Asuncion - Paris**

9:55 Arrival in Paris CDG
