



France-Tajikistan Business Council of MEDEF International presentation



■ COUNCIL CHAIRPERSON

Mr. Christophe FONTAINE
Chairman, Roxalex

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■ COUNCIL ACTIONS FOR COMPANIES

France-Tajikistan Business Council of MEDEF International began its activity in the early 2000s, shortly after the return of civil peace in the country. Succeeding Mr. Christian MONS, at the time Chairman of GICAT, Mr. Christophe FONTAINE, Chairman of Roxalex, holds the position of Chairman of the Council.

The Council is increasing and diversifying its actions with Tajikistan, a modest and landlocked market with 8 million inhabitants, but which has been experiencing sustained catch-up growth of 6-7% for a decade and benefits from a strong commitment from the international financial institutions.

The development of the country's infrastructure and equipment, the modernization of public services, the completion of major projects (energy, electricity, aluminum, etc.) and the gradual increase in purchasing power are enabling a greater number of French companies to enter the Tajik market.

In 2015, the Council has led the first multisectoral French business delegation to Dushanbe and laid the foundation for cooperation with the State Committee for Investment and Public Property.

Open to large groups as well as to ETIs & Internationalized SMEs, the actions of the Council:

1. help French companies gain direct access to:

- Tajik public authorities, to a national and a local level,
- Major public and parastatal groups of the country,
- local business communities,
- and bilateral and multilateral donors active in the country;

2. provide companies with keys to understanding and in decision making for their activities, mainly related to:

- the evolution of economic governance,
- the business environment, roles and positions of bodies and authorities with economic competence,
- monitoring the Government's priority projects and their implementation conditions,
- available sources of funding (domestic or from multilateral and bilateral donors),
- the conditions of exercise and partnership in the country,
- the structuring of industries and business sectors,

3. increase the sharing of experience between French companies of all sizes, active in Tajikistan or in the region, and promote interactions with new potential partners in this market.

→ Reports of business meetings and delegations are available to MEDEF International's members on request



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